

<b>Approval for “Pseudo” Dynamic Purchasing System for Early Intervention and Prevention Services</b>
<b>Councillor Fitzgerald, Deputy Leader and Cabinet Member for Integrated Adult Social Care and Health and Public Health</b>
<b>APRIL 2021</b>
<b>Deadline date:</b> April 2021

Cabinet portfolio holder: Responsible Director:	Councillor Fitzgerald, Deputy Leader and Cabinet Member for Integrated Adult Social Care and Health and Public Health Wendi Ogle-Welbourn
Is this a Key Decision?	YES If yes has it been included on the Forward Plan: YES Unique Key decision Reference from Forward Plan: KEY/27APR20 /02
Is this decision eligible for call-in?	YES
Does this Public report have any annex that contains exempt information?	NO
Is this a project and if so has it been registered on Verto?	NO

<b>R E C O M M E N D A T I O N S</b>
The Cabinet Member is recommended to:
<ol style="list-style-type: none"> <li>1. Approve the award of placement on the Council’s “pseudo” Dynamic Purchasing System (PDPS) and pseudo DPS Agreement (DPS Agreement) to each of the successful bidders who tendered for the DPS for early intervention and prevention services as set out in the report in section 3.7. The DPS Agreement will commence on 3<sup>rd</sup> May 2021 to run for a period of 5 years with an option to extend for 2 years with a total value of £21,329,161.</li> </ol>

**1. PURPOSE OF THIS REPORT**

1.1 This report is for the Cabinet Member for Integrated Adult Social Care and Health and Public Health to consider exercising delegated authority under paragraph 3.4.8 of Part 3 of the constitution in accordance with the terms of their portfolio at paragraph (b).

**2. TIMESCALES**

Is this a Major Policy Item/Statutory Plan?	<b>NO</b>	If yes, date for Cabinet meeting	N/A
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### 3. BACKGROUND AND KEY ISSUES

3.1 There is a clear recognition of the need to move to an asset-based approach to manage demand for adult social care services. An approach which promotes independence and choice, whilst maximising place-based community assets. The future commissioning of prevention and early intervention services is a key element to supporting the delivery of this approach, in line with the principles of the Think Communities agenda.

The Early Intervention and Prevention (EIP) agenda supports the following objectives:

- Enabling people to maintain their independence and stay living at home or within their family for longer.
- Receive appropriate information and advice to support the principles of shared decision making with service users, carers and families.
- Receive appropriate outcome-based support which focusses on people's strengths and assets
- Collaboration and interagency working to improve services and the experiences of service users and carers.
- To improve, innovate and evidence the impact and effectiveness of early intervention and prevention services, demonstrating their social and economic impact

3.2 During 2020 the Early Intervention and Prevention Pseudo Dynamic Purchasing System (EIP PDPS) was developed to create a method to commission services under the Early Intervention and Prevention portfolio in order to maximise opportunities for innovative service development through increased co-design with the market and a more joined up and integrated approach to commissioning. The EIP PDPS provides an overarching contractual mechanism through which services can be called-off to meet the needs of the partners. The Early Intervention and Prevention Pseudo Dynamic Purchasing System (EIP PDPS) was tendered with Peterborough City Council as the Lead Authority. An agreement is in place with Cambridgeshire County Council and Cambridgeshire and Peterborough CCG which enables the partners to work together for either Peterborough City Council or the partners to commission services independently from providers who are successfully placed on the EIP PDPS. The agreement between the partners is governed by an Inter Authority Agreement.

3.3 Four Lots have been commissioned as part of the EIP PDPS and are described in the below:

#### **Lot 1 Hospital Discharge and Admission Avoidance Support**

Services which will support the timely discharge of people from hospital or to prevent admission/re-admission of individuals into an acute

#### **Lot 2 Information and Advice**

Services which deliver information and advice to improve access and awareness

#### **Lot 3 Community Support**

Services which are delivered in local communities or within people's homes supporting increasing or prolonging independence and improving social connections

#### **Lot 4 Day Opportunities**

Services which provide centres within local communities where people with support needs can go to meet others, engage in a range of appropriate activities, reducing social isolation and maximising independence

- 3.4 The current scoped annual budget for the PDPS is shown in the table below which includes the value currently held by Peterborough City Council for each lot as well the total annual and entire term values. The EIP PDPS has a total contract length of 7 years in length.

<b>Lot</b>	<b>PCC Investment (£)</b>	<b>Total Lot Annual Value (£)</b>	<b>Total Contract Value (Entire Term) (£)</b>
<b>1</b>	177,213	654,231	4,579,617
<b>2</b>	14,915	566,098	3,962,686
<b>3</b>	163,311	809,050	5,663,350
<b>4</b>	£36,730	1,017,644	7,123,508

- 3.5 There are a range of current grants and contracts commissioned by Peterborough City Council which will be reviewed and the activity, where re-commissioned, will enter into a call-off contract via the call off process provided for in the PDPS.

<b>Contract Name</b>	<b>Description</b>
British Red Cross Community Support at Home	The service supports discharge from Peterborough City Hospital for people who have presented and have been assessed as medically fit to return home. BRC provide 6 weeks or more support once home to regain their independence with less reliance on statutory services.
British Red Cross A&E 7 Day Discharge funded through Better Care Fund	7 Day A&E Discharge Support commissioned under the Better Care Fund to provide additional low level reablement support to aid discharge. People receive 72 hours support & if further is required then move onto the BRC Community Support at Home.
Age UK Cambridgeshire & Peterborough Info & Advice *part of larger Age UK grant	Providing information and advice service to support older people to make informed choices and support access to information.
Age UK Cambs & Peterborough Practical Support *part of larger Age UK grant	Providing a range of services such as home checks and support for older people in their home. The services focus on their quality of life and continued independence and safety in the home.
Age UK Cambs & Peterborough Social Support *part of larger Age UK grant	Supporting older people to remain independent at home while reducing social isolation and depression. The service provides a home cooked meal, social interactions and educational opportunities to stimulate the minds and bodies.
Stroke Association	Supporting stroke survivors, their carers and families following discharge from the acute setting. Stroke Survivors are supported to regain their independence through an array of activities and support.
Peterborough Association for the Blind	Supporting people with a visual impairment providing information, advice, befriending and sports/social activities to ensure they lead independence lives and do not have to rely on statutory services.

Cambridgeshire Deaf Association	Supporting people with a hearing impairment providing information, advice, befriending and sports/social activities to ensure they lead independence lives and do not have to rely on statutory services.
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3.6 Following rigorous market engagement the procurement for the EIP PDPS went live on 1<sup>st</sup> December 2020 with tender submissions expected on the 13<sup>th</sup> of January 2021. This deadline was subsequently extended to the 20<sup>th</sup> of January to enable the market as much time as possible to respond to the opportunity in light of operational pressures that may have arisen following the Corona Virus national restrictions announced in early January 2021.

The number of bids received for each lot is outlined below:

Lot	No of Bids Received
1	15
2	13
3	15
4	6

3.7 Following an evaluation and moderation process the following providers/bids were deemed to have reached the required quality threshold:

	Lot 1	Lot 2	Lot 3	Lot 4
P3 Charity	X	X	X	
Huntingdonshire Society for the Blind	X	X	X	X
Caring Together Charity	X	X	X	X
British Red Cross	X	X	X	
Stroke Association		X	X	
Cera Care Operations Ltd	X			
HomeLink Healthcare Ltd	X			
Care Network Cambridgeshire	X	X	X	
CPSL Mind			X	
Cam Sight		X	X	X
Age UK Cambridgeshire and Peterborough	X	X	X	X
Peterborough Association for the Blind			X	
Cambridgeshire Hearing Help		X		
Alzheimer's Society		X	X	
Cambridgeshire Deaf Association	x	X	X	
Hunts Forum of Voluntary Organisations		X		
<b>TOTAL</b>	<b>9</b>	<b>12</b>	<b>12</b>	<b>4</b>

3.8 It is recommended that all the bidders who have reached the required quality threshold are awarded a place on the EIP PDPS. Due diligence will be undertaken and contracts awarded prior to the PDPS contract start date of 3<sup>rd</sup> May 2021.

Those who have been unsuccessful in reaching the required standard will be offered feedback and the opportunity to resubmit a bid when the EIP PDPS re-opens. This is scheduled for 6 months after the contract start date for the PDPS but there is discretion for commissioners to re-open the EIP PDPS at any time if it is felt that there is a requirement to do so.

- 3.9 Once providers have been accepted onto the EIP PDPS then the commissioners can begin to call off specific service requirements under each of the Lots. Within the commissioning cycle, commissioners will have the option to determine whether the service can be commissioned via the PDPS. The Council will put in place further governance before it awards any call off contract to ensure that there is a service fit to the aims and lot requirements and that the provider pool on the PDPS is able to respond to the service call-off. Any recommendations for call-off from the PDPS and evaluation methodology to be used will be approved through the Local Authorities commissioning approval forum, the Joint Commissioning Board.

#### **4. CONSULTATION**

- 4.1 Provider and market engagement was undertaken throughout 2020 as part of the tender development and prior to the procurement.

#### **5. ANTICIPATED OUTCOMES OR IMPACT**

- 5.1 The aim of the procurement is to meet the current and future needs of people who require a range of services which will help to reduce, prevent or delay the need for social care support. In addition the procurement will provide:
- The opportunity to work jointly with system-wide partners
  - Strategically review the investment in services reducing duplication and increasing efficiency
  - increase geographic equity
  - improve Service User choice

The PDPS will provide opportunity for new providers to enter the market, and give the opportunity for the market to be regularly developed and reviewed in a strategic way.

#### **6. REASON FOR THE RECOMMENDATION**

- 6.1 The recommendation to approve award for the Early Intervention and Prevention PDPS is made on the following factors:
- Improve service delivery and individual outcomes for people with a range needs across client groups in Peterborough
  - Deliver an effective commissioning and contracting arrangement between providers and Peterborough City Council
  - Ensure a strategic approach to the market which provides the opportunity for innovation, review and growth
  - Ensuring there is enough local provision to enable Peterborough City Council's statutory duties to be discharged under the Care Act

#### **7. ALTERNATIVE OPTIONS CONSIDERED**

- 7.1 Alternative options considered:

1) Do nothing – to continue with current arrangements  
Rejected – Current arrangements are inconsistent across providers and did not enable a strategic approach to early intervention and prevention services. Competition and market

development is difficult and the EIP PDPS will enable new providers to enter the market. Strategic commissioning across system partners with similar preventative agendas would be more difficult with a range of individual and inconsistent contracting arrangements.

## **8. IMPLICATIONS**

### **Financial Implications**

- 8.1 The PDPS aims to provide a contracting mechanism for providers delivering Early Intervention and Prevention services. This will enable a clear contracting arrangement with a range of providers but will not commit Peterborough City Council to any additional expenditure. Amount of work for providers is not guaranteed and the current amount committed to each lot reflects the current budgets committed to the scoped services outlined in section 3.4. There may be efficiencies through the ability to work with partners to strategically commission services.

### **Legal Implications**

- 8.2 The procurement of the Early Intervention and Prevention Services have been undertaken in accordance with the Public Contracts Regulations 2015. .

### **Equalities Implications**

- 8.3
- This service is designed to support those who require support under the Care Act 2014 or require services designed to reduce, prevent or delay the need for formal social care .
  - The service will aim to improve equality and consistency of access to services for people across Peterborough.

### **Carbon Impact Assessment**

- 8.5 The development of the EIP PDPS was carried out virtually and therefore reduced energy consumption within buildings and through travel. Provider's providing a submission to the EIP PDPS were asked about their social value and outlined their environmental practises and this formed part of the tender evaluation process. Specific service requirements which will be called off from the EIP PDPS will be subject to individual Carbon Impact Assessments to assess any specific impacts.

## **9. DECLARATIONS / CONFLICTS OF INTEREST & DISPENSATIONS GRANTED**

- 9.1 None

## **10. BACKGROUND DOCUMENTS**

Used to prepare this report, in accordance with the Local Government (Access to Information) Act 1985) and The Local Authorities (Executive Arrangements) (Meetings and Access to Information) (England) Regulations 2012.

- 10.1 None

## **11. APPENDICES**

- 11.1 None